

### Status: Path 1 of [Dialog Information Services via Modem]

### Status: Initializing TCP/IP using (UseTelnetProto 1 ServiceID pto-dialog)  
Trying 31060000009999...Open

DIALOG INFORMATION SERVICES

PLEASE LOGON:

\*\*\*\*\* HHHHHHHH SSSSSSSS?

### Status: Signing onto Dialog

\*\*\*\*\*

ENTER PASSWORD:

\*\*\*\*\* HHHHHHHH SSSSSSSS? \*\*\*\*\*

Welcome to DIALOG

### Status: Connected

Dialog level 02.12.20D

Last logoff: 02jan03 15:22:16

Logon file405 07jan03 14:07:59

\*\*\* ANNOUNCEMENT \*\*\*

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--File 515 D&B Dun's Electronic Business Directory is now online completely updated and redesigned. For details, see HELP NEWS 515.

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--File 990 - NewsRoom now contains May 2002 to present records.

File 993 - NewsRoom archive contains 2002 records from January 2002-April 2002. To search all 2002 records, BEGIN 990,993 or B NEWS2002.

\*\*\*

--Alerts have been enhanced to allow a single Alert profile to be stored and run against multiple files. Duplicate removal is available across files and for up to 12 months. The Alert may be run according to the file's update frequency or according to a custom calendar-based schedule. There are no additional prices for these enhanced features. See HELP ALERT for more information.

\*\*\*

--U.S. Patents Fulltext (File 654) has been redesigned with new search and display features. See HELP NEWS 654 for information.

\*\*\*

--Connect Time joins DialUnits as pricing options on Dialog. See HELP CONNECT for information.

\*\*\*

--CLAIMS/US Patents (Files 340,341, 942) have been enhanced with both application and grant publication level in a single record. See HELP NEWS 340 for information.

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--SourceOne patents are now delivered to your email inbox as PDF replacing TIFF delivery. See HELP SOURCE1 for more information.

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--Important news for public and academic libraries. See HELP LIBRARY for more information.

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--Important Notice to Freelance Authors--  
See HELP FREELANCE for more information

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For information about the access to file 43 please see Help News43.

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#### NEW FILES RELEASED

\*\*\*Dialog NewsRoom - Current 3-4 months (File 990)

\*\*\*Dialog NewsRoom - 2002 Archive (File 993)

\*\*\*Dialog NewsRoom - 2001 Archive (File 994)

\*\*\*Dialog NewsRoom - 2000 Archive (File 995)

\*\*\*TRADEMARKSCAN-Finland (File 679)

\*\*\*TRADEMARKSCAN-Norway (File 678)

\*\*\*TRADEMARKSCAN-Sweden (File 675)

\*\*\*

UPDATING RESUMED

\*\*\*Delphes European Business (File 481)

\*\*\*

RELOADED

\*\*\*D&B Dun's Electronic Business Directory (File 515)

\*\*\*U.S. Patents Fulltext 1976-current (File 654)

\*\*\*Population Demographics (File 581)

\*\*\*Kompas Western Europe (File 590)

\*\*\*D&B - Dun's Market Identifiers (File 516)

REMOVED

\*\*\*Chicago Tribune (File 632)

\*\*\*Fort Lauderdale Sun Sentinel (File 497)

\*\*\*The Orlando Sentinel (File 705)

\*\*\*Newport News Daily Press (File 747)

\*\*\*U.S. Patents Fulltext 1980-1989 (File 653)

\*\*\*Washington Post (File 146)

\*\*\*Books in Print (File 470)

\*\*\*Court Filings (File 793)

\*\*\*Publishers, Distributors & Wholesalers of the U.S. (File 450)

\*\*\*State Tax Today (File 791)

\*\*\*Tax Notes Today (File 790)

\*\*\*Worldwide Tax Daily (File 792)

\*\*\*New document supplier\*\*\*

IMED has been changed to INFOTRIE (see HELP OINFOTRI)

>>> Enter BEGIN HOMEBASE for Dialog Announcements <<<

>>> of new databases, price changes, etc. <<<

\*\*\*\*\*

COREFULL is set ON as an alias for 15,9,623,810,275,624,636,621,813,16,160,148,20.

COREABS is set ON as an alias for 77,35,593,65,2,233,99,473,474,475.

COREALL is set ON as an alias for COREFULL,COREABS.

SOFTFULL is set ON as an alias for 278,634,256.

EUROFULL is set ON as an alias for 348,349.

JAPOABS is set ON as an alias for 347.

HEALTHFULL is set ON as an alias for 442,149,43,444.

HEALTHABS is set ON as an alias for 5,73,151,155,34,434.

DRUGFULL is set ON as an alias for 455,129,130.

DRUGABS is set ON as an alias for 74,42.

INSURANCEFULL is set ON as an alias for 625,637.

INSURANCEABS is set ON as an alias for 169.

TRANSPORTFULL is set ON as an alias for 80,637.

TRANSPORTABS is set ON as an alias for 108,6,63.

ADVERTISINGFULL is set ON as an alias for 635,570,PAPERSMJ,PAPERSEU.

INVENTORYABS is set ON as an alias for 8,14,94,6,34,434,7.

BANKINGFULL is set ON as an alias for 625,268,626,267.

BANKINGABS is set ON as an alias for 139.

HEALTHALL is set ON as an alias for COREFULL,COREABS,HEALTHFULL,HEALTHABS.

INSURANCEALL is set ON as an alias for COREFULL,COREABS,INSURANCEFULL,INSURANCEABS.

RESERVATIONALL is set ON as an alias for COREFULL, COREABS.

OPERATIONALL is set ON as an alias for COREFULL,COREABS,INVENTORYABS.

TRANSPORTALL is set ON as an alias for COREFULL,COREABS,TRANSPORTFULL,TRANSPORTABS.

ADVERTISINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGFULL.

SHOPPINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGALL,47.

INVENTORYALL is set ON as an alias for COREFULL,COREABS,INVENTORYFULL.

BANKINGALL is set ON as an alias for COREFULL,COREABS,BANKINGFULL,BANKINGABS.

PORTFOLIOALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.

TRADINGALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.

CREDITALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.

FUNDSTALL is set ON as an alias for COREFULL,COREABS,BANKINGALL,608.

\* \* New CURRENT Year ranges installed \*\*

SYSTEM:HOME

Cost is in DialUnits

Menu System II: D2 version 1.7.8 term=ASCII

\*\*\* DIALOG HOMEBASE(SM) Main Menu \*\*\*

Information:

1. Announcements (new files, reloads, etc.)
2. Database, Rates, & Command Descriptions
3. Help in Choosing Databases for Your Topic
4. Customer Services (telephone assistance, training, seminars, etc.)
5. Product Descriptions

Connections:

6. DIALOG(R) Document Delivery
7. Data Star(R)

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/H = Help

/L = Logoff

/NOMENU = Command Mode

Enter an option number to view information or to connect to an online service. Enter a BEGIN command plus a file number to search a database (e.g., B1 for ERIC).

?b corefull, coreabs

```
>>>          77 does not exist
>>>1 of the specified files is not available
      07jan03 14:08:10 User242933 Session D134.1
      $0.00    0.184 DialUnits FileHomeBase
$0.00 Estimated cost FileHomeBase
$0.04 TELNET
$0.04 Estimated cost this search
$0.04 Estimated total session cost  0.184 DialUnits
```

SYSTEM:OS - DIALOG OneSearch

File 15:ABI/Inform(R) 1971-2003/Jan 07

(c) 2003 ProQuest Info&Learning

**\*File 15: Alert feature enhanced for multiple files, duplicate removal, customized scheduling. See HELP ALERT.**

File 9:Business & Industry(R) Jul/1994-2003/Jan 03

(c) 2003 Resp. DB Svcs.

File 623:Business Week 1985-2003/Jan 06

(c) 2003 The McGraw-Hill Companies Inc

File 810:Business Wire 1986-1999/Feb 28

(c) 1999 Business Wire

File 275:Gale Group Computer DB(TM) 1983-2003/Jan 07

(c) 2003 The Gale Group

File 624:McGraw-Hill Publications 1985-2003/Jan 06

(c) 2003 McGraw-Hill Co. Inc

File 636:Gale Group Newsletter DB(TM) 1987-2003/Jan 07

(c) 2003 The Gale Group

File 621:Gale Group New Prod.Annou.(R) 1985-2003/Jan 06

(c) 2003 The Gale Group

File 813:PR Newswire 1987-1999/Apr 30

(c) 1999 PR Newswire Association Inc

File 16:Gale Group PROMT(R) 1990-2003/Jan 07

(c) 2003 The Gale Group

**\*File 16: Alert feature enhanced for multiple files, duplicate removal, customized scheduling. See HELP ALERT.**

File 160:Gale Group PROMT(R) 1972-1989

(c) 1999 The Gale Group

File 148:Gale Group Trade & Industry DB 1976-2003/Jan 06

(c)2003 The Gale Group

**\*File 148: Alert feature enhanced for multiple files, duplicate removal, customized scheduling. See HELP ALERT.**

File 20:Dialog Global Reporter 1997-2003/Jan 07

(c) 2003 The Dialog Corp.

File 35:Dissertation Abs Online 1861-2003/Dec

(c) 2003 ProQuest Info&Learning

File 593:KOMPASS Central/Eastern Europe 2002/Jun

(c) 2002 KOMPASS Intl.

File 65:Inside Conferences 1993-2003/Jan W1

(c) 2003 BLDSC all rts. reserv.

File 2:INSPEC 1969-2002/Dec W3  
(c) 2002 Institution of Electrical Engineers  
\*File 2: Alert feature enhanced for multiple files, duplicates removal, customized scheduling. See HELP ALERT.  
File 233:Internet & Personal Comp. Abs. 1981-2002/Dec  
(c) 2002 Info. Today Inc.  
File 99:Wilson Appl. Sci & Tech Abs 1983-2002/Nov  
(c) 2002 The HW Wilson Co.  
File 473:FINANCIAL TIMES ABSTRACTS 1998-2001/APR 02  
(c) 2001 THE NEW YORK TIMES  
\*File 473: This file will not update after March 31, 2001.  
It will remain on Dialog as a closed file.  
File 474:New York Times Abs 1969-2003/Jan 06  
(c) 2003 The New York Times  
File 475:Wall Street Journal Abs 1973-2003/Jan 06  
(c) 2003 The New York Times

Set Items Description

---  
?s (product or servic or merchandise or goods or items or hotel or airline or rental) (5n) (generic or unknown) and (auction or sale) (5n) (listing or ranking)

Processing

Processed 10 of 22 files ...

Processing

Processing

Processing

Processed 20 of 22 files ...

Completed processing all files

11385832 PRODUCT

1664 SERVIC

579432 MERCHANDISE

1729727 GOODS

1526845 ITEMS

1262498 HOTEL

808902 AIRLINE

466759 RENTAL

278306 GENERIC

551624 UNKNOWN

29838 ((((((PRODUCT OR SERVIC) OR MERCHANDISE) OR GOODS) OR ITEMS) OR HOTEL) OR AIRLINE) OR RENTAL) (5N) (GENERIC OR UNKNOWN)

407076 AUCTION

3085010 SALE

644977 LISTING

394741 RANKING

4098 (AUCTION OR SALE) (5N) (LISTING OR RANKING)

S1 7 (PRODUCT OR SERVIC OR MERCHANDISE OR GOODS OR ITEMS OR HOTEL OR AIRLINE OR RENTAL) (5N) (GENERIC OR UNKNOWN) AND (AUCTION OR SALE) (5N) (LISTING OR RANKING)

?type s1/3,ab/all

>>>No matching display code(s) found in file(s): 65, 593, 623-624, 810, 813

1/3,AB/1 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00726488 93-75709

Pharmaceutical Prices with Insurance Coverage and Formularies

Anis, Aslam H.

Canadian Journal of Economics v25n2 PP: 420-437 May 1992 ISSN:

0008-4085 JRNL CODE: CJE

WORD COUNT: 9074

ABSTRACT: The success of formulary pricing is assessed. Formulary pricing is a price-tendering system used to generate competition among drug suppliers. The analysis develops a model of pricing in an uncertain auction from the point of view of a typical firm. The ability to make side-payments in the form of kickbacks to pharmacists segments the transaction into 2 stages. Within the context of the model, it appears that the spread-pricing

*Confidential*  
*all*

hypothesis is correct when tested with data from Nova Scotia. It is found that mark-ups existed in the formulary prior to Nova Scotia's switch to actual acquisition cost (AAC) pricing in July 1986 and were larger when there was only one generic firm. It also seems that having more generics does not necessarily lead to lower bids, as the model would suggest. The empirical analysis found that 2 generics seem to be the best number as far as lower bids are concerned in the short-run period, whereas in the long run the model's prediction also holds for 3 or more generic firms.

1/3,AB/2 (Item 2 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00692064 93-41285

**The agonies of Air Wisconsin**

Moorman, Robert W

Air Transport World v30n3 PP: 56-59 Mar 1993 ISSN: 0002-2543

JRNL CODE: ATW

WORD COUNT: 2724

ABSTRACT: Air Wisconsin went from profits of \$18 million in 1988 to losses of \$31 million in 1992 and is losing nearly \$1 million weekly. United Airlines Corp. acquired Air Wisconsin after a bitter bidding war over Air Wisconsin's slots at O'Hare Airport, the value of which far exceeded the airline's assets and \$150 million of long-term debt combined. United assisted with fuel purchases and assumed some of Air Wisconsin's accounting functions. Many believe United contributed to Air Wisconsin's financial woes long before the merger. In June 1986, the 2 carriers signed a code-sharing agreement that made Air Wisconsin a feeder for United, with the major carrier taking routes once they became profitable. However, Preston Wilbourne, Air Wisconsin's leader for nearly all its 25 years, is blamed by some for the airline's troubles. Still, some of Air Wisconsin's problems were neither its fault nor United's - the US recession, price wars, and an increase in fuel prices could not be foreseen.

1/3,AB/3 (Item 1 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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01737070

**Companies and Finance: Volvo sells Pripps Ringnes stake**

(Volvo will sell Orkla its 45% interest in Pripps Ringnes for around

SKr4.7bn (\$634m))

Financial Times London Edition, p 09

February 15, 1997

DOCUMENT TYPE: Business Newspaper ISSN: 0307-1766 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 390

1/3,AB/4 (Item 2 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2003 Resp. DB Svcs. All rts. reserv.

01427840

**Malaysia-Japan/Utility: YTL goes for Tokyo listing; gets set for**

(YTL (Malaysia) launched its on Tokyo Stock Exchange to broaden base and give it fund-raising capacity in other currencies)

Power in Asia, n 196, p N/A

March 04, 1996

DOCUMENT TYPE: Newsletter ISSN: 0965-9609 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 372

1/3,AB/5 (Item 3 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)

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01311865

**International Company News: New World share sale to raise HKDollars 1.8bn  
(New World Development to raise about \$234 mil by spinning off its  
infrastructure investment arm in separate listing)**

Financial Times London Edition, p 28

October 17, 1995

DOCUMENT TYPE: Business Newspaper ISSN: 0307-1766 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 402

**1/3,AB/6 (Item 1 from file: 636)**

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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01205016 Supplier Number: 41158551

**CVM PLANS INTERIM USE OF DESI FOR GENERIC DRUGS**

Food Chemical News, v31, n49, pN/A

Feb 5, 1990

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1252

**1/3,AB/7 (Item 1 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB

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06417811 SUPPLIER NUMBER: 13545664 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**The agonies of Air Wisconsin; if you can't save it, sell it. Year-long  
owner United looks more like the grim reaper than a savior. (United  
Airlines)**

Moorman, Robert W.

Air Transport World, v30, n3, p56(4)

March, 1993

ISSN: 0002-2543 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 2951 LINE COUNT: 00227

ABSTRACT: Air Wisconsin Inc's bankruptcy can be traced to poor aircraft purchases and United Airlines Inc's acquisition of the regional airliner. The regional carrier lost \$31 million in 1992 after having posted profits of \$18 million in 1988. United purchased Air Wisconsin to acquire the regional airline's jet slots at Chicago-O'Hare International Airport and to block American Airlines Inc from expanding its market at O'Hare. Air Wisconsin also hurt itself by entering into contracts with British Aerospace PLC to lease aircraft with known high operating costs.

?